## HOMEBuyer/Seller™issue 9

## What Home Buyers Love to See



Buyers are more likely to make an offer on your home if they see a lot of things they love about it. So what do buyers love to see?

One of the main things they like to see is a lot of space. Of course, you can't change the size of

your rooms, but there is a lot you can do to make small spaces in your home seem more spacious.

Buyers also love to see a clean and uncluttered home. Think of how inviting a hotel room looks at first glance, with everything neat and organized. Of course, your home isn't a hotel, but the more neat and attractive you can make each room, the better.

One thing buyers don't love to see is potential maintenance issues. So as much as possible, get things fixed or updated.

In fact, the more "finished" and "move in ready" your home looks, the more likely a buyer is to make an offer.

Don't forget the surrounding neighbourhood either. A buyer may not take the time to explore the area, so be sure to make a list of the most appealing features. You might want to take a picture of the brand new playground just down the street or print off a local map showing nearby shopping, theatre and other points of interest.

It's not about creating a false impression. Rather, it's about making your home look its best and drawing attention to its most enticing features.

Want more home selling tips? Call today.

## Preparing For a Power Outage



Some people can live in their homes for years without ever experiencing a power outage. In fact, even in areas prone to serious storms or snowfalls, power loss doesn't happen that often. No wonder so many homeowners are caught unprepared when it does.

To make sure you're not caught unprepared, follow these tips:

 Replace batteries in unused flashlights every six months. (Of course, make sure everyone in your household knows where the flashlights are kept.)

- Keep candles and matches in a handy place. Monitor them closely when lit and always blow them out before going to sleep.
- For computers and phones, consider purchasing a power backup.
- Know the address of your local fire station and nearest community centre. These are the most common places to find help during a power outage.

When the power does go out, make sure the stove is turned off. You don't want an unattended burner or gas leak when the power finally comes back on.

## Think, Act... Live!

- "The number one thing we sell is always the same. That number one thing is trust." Tom Stoyan
- "There's no luck in business. There's only drive, determination, and more drive." Sophie Kinsella
- "Knowing what you want is the first step towards getting it." Mae West